



1. Has the client clearly articulated his or her wishes?____

2. Does the client have an up-to-date will that is consistent with his or her personal wishes and individual circumstances?_____

3. Has an appropriate executor been named?_____

4. Has the client prepared an up-to-date letter of instructions?____

5. Has the client provided an appropriate adult guardianship arrangement in the event he or she becomes incompetent?

6. Does the client have a power of attorney under anyone else's will or trust?_____

7. Has the client designated personal and financial guardians for children and other dependents?_____

8. Has the client prepared a living will or medical directives?_____

9. Has an estimate been of the size of the taxable estate today and future date?____

10. Have provisions been made to provide adequate estate liquidity upon death of client?

11. Has the impact of state death taxes on the estate been evaluated?

12. Are the property ownership designations pertaining to the client's assets appropriate from an estate planning standpoint?_____

13. Has the client considered the personal and estate planning effects if the assumed order of death of the client and his or her spouse is incorrect?

14. Are the client's gifting or charitable contributions programs consistent with his or her financial condition and estate plan?

15. Have appropriate provisions been made in the estate planning process if the client owns property in another state?_____

16. Have trusts been considered as a part of estate plan?___

17. If client owns a closely-held business, have provisions been made for its disposition at a fair market value?_____

18. Has consideration been made to the possibility that the client may incur substantial uninsured health costs during retirement?_____

19. Does the estate plan include provisions for any heirs or dependents who may have special needs?_____

20. Does the client have a clear understanding of what employee benefits will be paid/available upon death?_____

21. Has the effect of current tax regulations on estate planning been evaluated?

22. Have gift tax returns been filed by the client for years that gifts exceeded the annual gift exclusion

amount?___

23. Has the client clearly articulated funeral wishes to those who will survive him or her?

24. Does the client intend to leave the spouse less than the statutory share (as explained by an attorney)?_____

25. Does the client intend to disinherit anyone considered a natural heir?____

26. Has the client signed an antenuptial agreement with his or her spouse discussing inheritance rights?_____

27. Does the client want to leave money or property to charities?____

28. Does the client want to leave money or property to an individual outside the

family?_

29. How would the client like to settle legacies that are provided by the will but exceed the value of the estate?_____

- a. Eliminate some legacies entirely and pay the rest in full._____
- b. Eliminate some legacies entirely and pay a proportion of the rest._____
- c. Reduce all legacies proportionately._____

30. How would the client like any estate or inheritance tax settled?_____

- a. From the residue of the estate._____
- b. From another source, namely:___
- c. Have all legatees pay proportionately._____

31. How would the client like to handle a legacy subject to mortgage, lien, or security interest?a. Instruct executor to pay off the mortgage, liens, or security interests using funds

- from residuary of the estate._____
- b. Legatee assumes responsibility for any remaining debt associated with asset._____

32. Does the client own any Totten trust or payable-on-death account?

- 33. Is the client grantor of any trusts?_____
- 34. Have you a compiled a list of life insurance policies and beneficiaries?_____
- 35. Does the client own a safe-deposit box?_____
- 36. Does the client own any collections of art, memorabilia, or valuables other than jewelery?_____

37. To whom would the client bequeath miscellaneous personal property (e.g., clothes and furniture) in the client's home at the time of death?_____